

Name

Address

Address

Telephone

TRAFFIC / LOGISTICS MANAGEMENT

Professional Experience:

COMPUTER CO. • CITY, STATE

(Leading international computer products firm with annual sales of \$860M)

Corporate Traffic Manager (1984 to present). Direct staff of ten in freight and customer support operations. Coordinate the transfer of product among plants in Massachusetts, Puerto Rico and Ireland, third party distribution centers, and domestic and international customers. Oversee the import and distribution of freight from international vendors. Plan and manage \$12M budget, participate in strategic planning, and significantly contribute to company record of maximum efficiency and high cost savings.

Highlights:

- Successfully negotiated contracts with van lines, freight payment and air freight services at lowest possible cost while maintaining highest level of service.
- Shipped 21 million pounds of freight and processed 145,000 freight bills in 1986.
- Developed and implemented duty drawback program for import business.
- Established low tariff import program with Taiwan-sourced terminals and P.C.'s.
- Received award for more than tripling savings on international freight in one year.
- Consistently provided excellent customer support and staff motivation within a demanding environment often challenged by limited availability of human resources.

Traffic Supervisor (1983 to 1984). Promoted to create new position. Supervised staff of six in directing inbound freight to manufacturing facilities and outbound freight to all domestic and international sites. Significantly reduced freight bill savings.

Senior Import/Export Specialist (1981 to 1983). Arranged international shipments and administered company-wide export license program.

AIRFREIGHT INC. • CITY, STATE

Customer Service Manager (1980 to 1981). Routed domestic and international shipments, prepared drafts, negotiated letters of credit, and audited bills prior to payment.

MOVING & STORAGE INC. • CITY, STATE

Van Foreman (1978 to 1980).**Education:**

UNIVERSITY • CITY, STATE

MBA Candidate

COLLEGE • CITY, STATE

BA in History (1979) *cum laude*